

WIPO/STL/MRU/07/INF/1 Prov.

**ORIGINAL:** English

**DATE:**



MAURITIUS RESEARCH COUNCIL



WORLD INTELLECTUAL  
PROPERTY ORGANIZATION

## **NATIONAL WORKSHOP ON MANAGING INTELLECTUAL PROPERTY AND SUCCESSFUL TECHNOLOGY LICENSING**

organized by  
the World Intellectual Property Organization (WIPO)

in cooperation with  
the Mauritius Research Council (MRC)

**Réduit, Mauritius, June 25 to 29, 2007**

**DRAFT PROVISIONAL PROGRAM**

*prepared by the International Bureau of WIPO*

Monday, June 25, 2007

- 8.30 – 9.00 Registration
- 9.00 – 10.00 Welcome addresses by:  
Mrs. Lalao Rakotomalala, Deputy Director, IP and New Technologies Division, the World Intellectual Property Organization (WIPO), Geneva  
  
Dr. Arjoon. Suddhoo, Executive Director, Mauritius Research Council (MRC)  
  
Professor Soodursun Jugessur, Chairman, MRC  
  
Opening of Workshop:  
Hon. Madan Dulloo, Minister of Foreign Affairs, International Trade & Cooperation, Mauritius
- 10.00 – 10.20 Coffee Break
- 10.20 – 11.20 Topic 1 Intellectual Property and Science: From Research to Development to Commercialization  
  
Moderator: Dr. Arjoon Suddhoo  
  
Speaker: Mrs. Lalao Rakotomalala  
Deputy Director, Intellectual Property and New Technologies Division, WIPO
- 11.20 – 12.20 Topic 2 Case Studies in IP Strategy: The Experience of Singapore  
  
Speaker: Dr. Alex H.C. Yu  
Director, Office of Technology Transfer, Nanyang Technological University, Singapore
- 12.20 – 13.00 Discussion and Questions
- 13.00 – 14.00 Lunch Break
- 14.00 – 15.00 Topic 3 What to Patent and When and Where?  
  
Speaker: Dr. Christian Kilger  
European Patent Attorney and European Trademark and Design Attorney,  
Vossius and Partner, Berlin
- 15.00 – 15.30 Coffee Break

15.30 – 17.00

Interactive Exercise

Speaker: Dr. Christian Kilger  
Dr. Arjoon Suddhoo

17.00

End of session

Tuesday, June 26, 2007

9.00 – 9.30

Recapitulation of Previous Day and Introduction to Topics

Moderator: Mrs. Yumiko Hamano  
Project Coordinator,  
WIPO University Initiative Program  
IP and New Technologies Division,  
WIPO

9.30 – 10.30

Topic 4:

Setting Up and Operating a Technology Licensing Office and Building a Technology Licensing Team

Speaker: Dr. Alex H. C. Yu

10.30 – 11.00

Coffee Break

11.00 – 12.00

Topic 5:

IP Related Contracts Used by Research Institutions

Speaker: Dr. Christian Kilger

12.00 – 13.00

Topic 6:

Mauritian Law and Practice in Technology Licensing: Using Innovation Law and other Legal Provisions

Speakers: (i) Mr M Oozeer, Ag Senior State  
Counsel, Attorney-General's Office  
(ii) Dr A Suddhoo, Executive Director,  
MRC

13 -00 – 14.00

Lunch Break

Moderator Dr. Nitin Gopaul  
Research Coordinator, MRC

14.00 – 14.45

Topic 7:

Introduction to the Story and Policy Game

		Speaker: Mrs. Yumiko Hamano
14.45 - 15.45		<u>Small Group Session to Discuss Policy Issues Presented by the Story</u>
		Speaker: All speakers
15.45 – 16.00	Coffee Break	
16.00 – 17.00		Report of Each Group and Discussion
		Speaker Mrs. Yumiko Hamano
17.00		End of session

Wednesday, June 27, 2007

9:00 – 9:15		Moderator: Mr. Sanjai K. Parahoo Director Consultancy and Contract Research Center, University of Mauritius
9.15 – 10.00	<u>Topic 8</u>	<u>Key Terms in a Licensing Agreement</u> Cluster I: Subject Matter of the License Speaker: Dr. Alex Yu
10.00 – 10.45		<u>Key Terms in a Licensing Agreement</u> Cluster II: Scope of the License Speaker: Dr. Christian Kilger
10:45 – 11:00	Coffee Break	
11.00 – 12.00	<u>Topic 9</u>	<u>Key Terms in a Licensing Agreement</u> <u>Cluster III: Financial Terms: Valuation</u> Speaker: Dr. Alex Yu
12.00 – 13.00		<u>Self Test #1</u>
13.00 – 14.00	Lunch Break	
14.00 – 15.00	<u>Topic 10</u>	Key Terms in a Licensing Agreement: Cluster III: Financial Terms: Forms of Payment, Warranties, Indemnity and Audit

Speaker: Mrs. Yumiko Hamano

15.00 – 16.00 Topic 11 Key Terms in a Licensing Agreement: Cluster IV: Technology Growth Over Time

Speaker: Dr. Christian Kilger

16.00 – 16.15 Coffee Break

16.15 – 16.45 Self Test #2

16.45 – 17.15 Review Answers to the Self Test

17.15 – 18.00 Opportunities and challenges experienced by Mauritian entrepreneurs

18.00 End of Session

19.00 – 21.00 Reception at Gold Crest Hotel

Thursday, June 28, 2007

9.00 – 10.00 Topic 12: Preparing for Negotiation

Speaker: Mrs. Lalao Rakotomalala  
Mrs. Yumiko Hamano

10.00 – 11.00 Negotiation Session – Preparation in Small Teams

11.00 – 11.30 Coffee Break (in teams)

11.30 – 13.00 Preparation Session

13.00 – 14.00 Lunch Break

14.00 – 16.00 Preparation Session

16.00 – 16.30 Coffee Break ( in teams)

16.30 – 18.00 Topic 13 Negotiation Session

18.00 End of Session

Friday, June 29, 2007

9.00 – 10.30		Negotiation Session
10.30 – 11.00	Coffee Break	
11.00 – 13.00		Negotiation Session
13.00 – 14.00	Lunch Break	
14.00 – 16.00	<u>Topic 14:</u>	Discussion in Plenary Session of the Negotiation Results
16.00 – 17.00		Completion of Evaluation Forms and Comments
17.00 – 18.00	Award of Certificates of Completion and Closing Session	
18.00	End of Session	

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